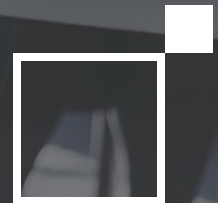
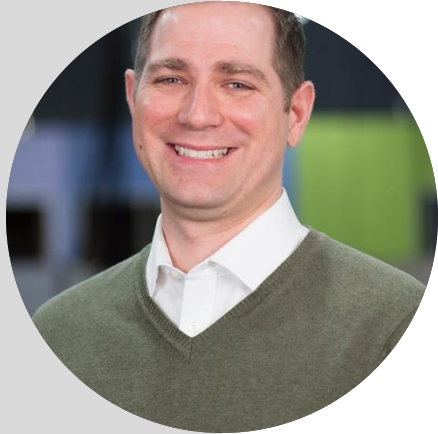




ECI: Manufacturing ERP Solutions

Tim Watkins, Vice President of Integrated Solutions





PRESENTED BY

Tim Watkins

ECI Software Solutions

Vice President – Integrated Solutions

ECI Software Solutions

Privately held by Leonard Green & Partners, L.P. and Apax Partners

\$500m

Global Revenue

30+

Years of Experience

20+

Offices Around the World

1,800+

Employees Globally

250k

Global Users Across Our Portfolio

25k+

Global ECI Customers in 80 Countries

96%

Customer Satisfaction Rating

5

Years as a “Great Place to Work” Winner



INDUSTRY SPECIFIC SOLUTIONS



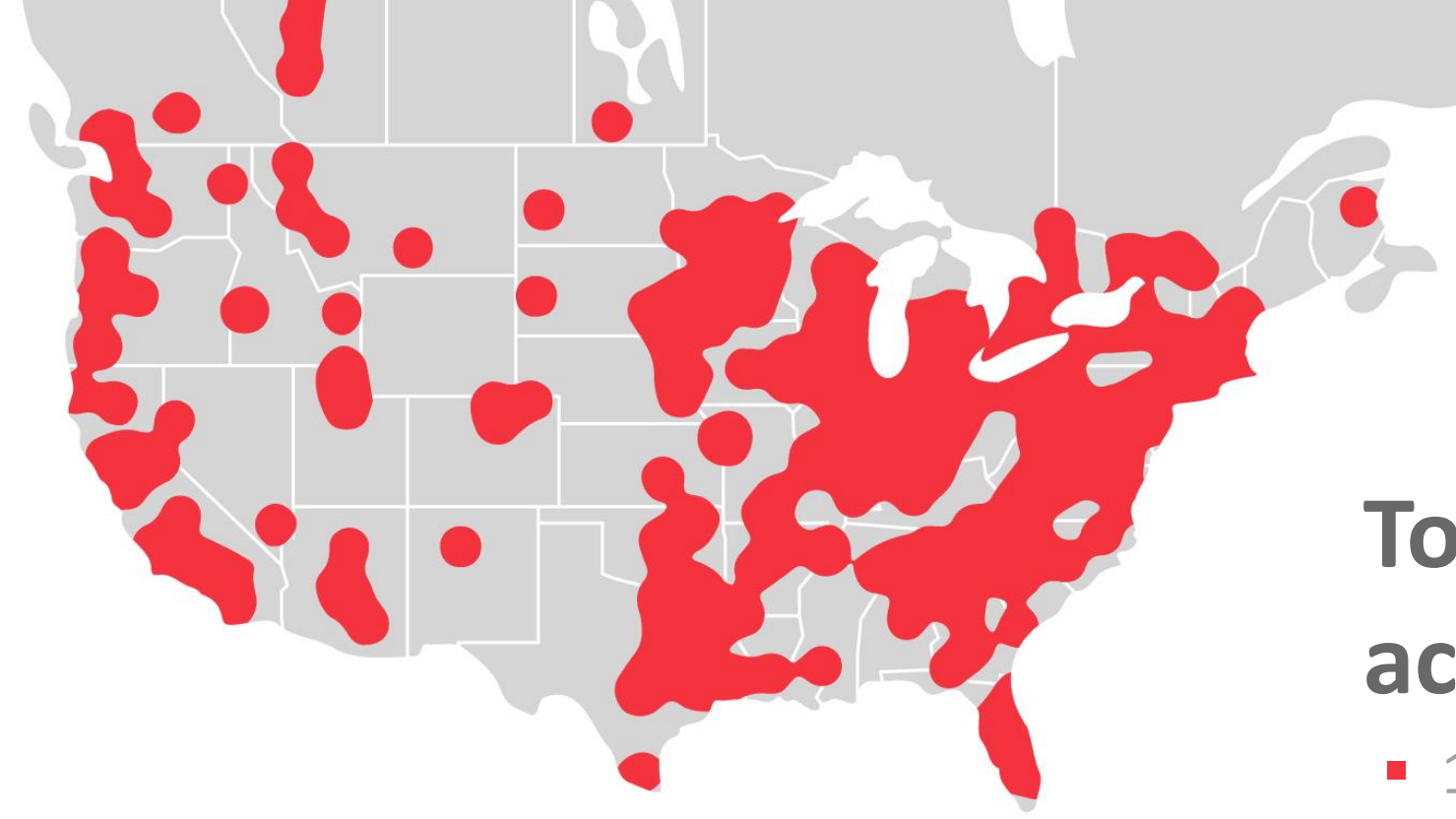
Discrete Manufacturing

M1[®]

JobBOSS²[™]

Process Manufacturing

Deacom[®]



Top manufacturers across the US rely on M1

- 1000+ customers worldwide
- 30+ years of manufacturing experience
- Secure, world-class data hosting
- Industry-specific functionality
- CMMC and ITAR-compliant





eciTM | M1[®]

- Understand your profitability on every job
- Out-of-the-box costing, margin reports, and dashboards
- Built-in accounting or QuickBooks[®] sync
- Manually or automatically plan and schedule jobs
- Seamlessly scale with ECI's ecosystem (quality, machine monitoring, and alerts/automation)

EMPOWER WITH M1

Full Single Source ERP solution

Designed for SMB Manufacturing

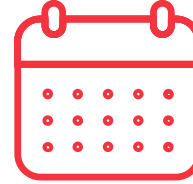
- Mixed Mode
- Engineer-to-Order
- Job Shop Environments

Direct Sales Channel

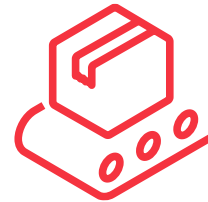
- Only sold and supported by ECI
- ECI Managed implementation resources
- Developed and maintained by ECI

Modern Software

- Design Studio application
- SQL Database
- 800+ reports



Face Supply Chain and Material Challenges Head On



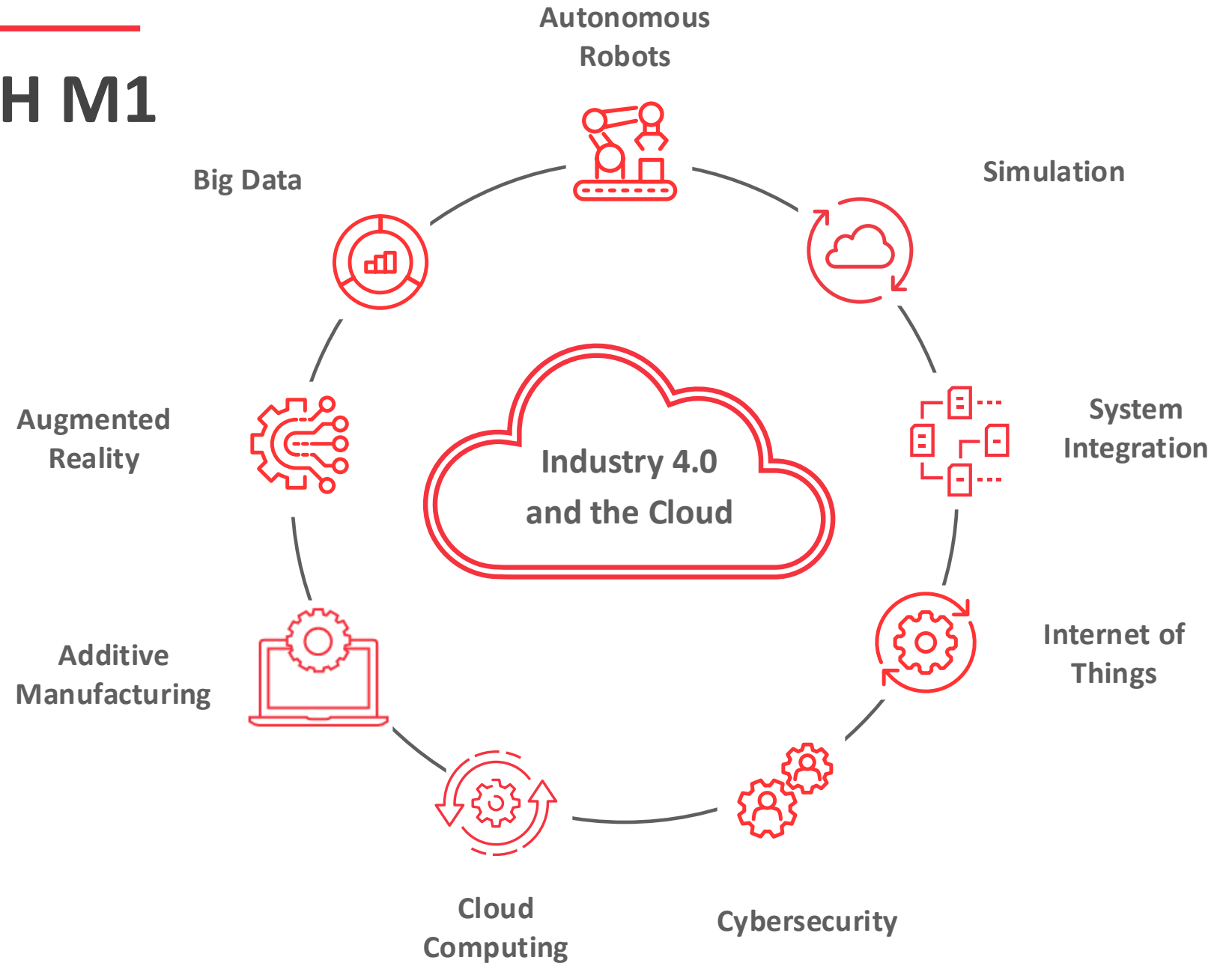
Ensure High Level of Output on Every Job



Mitigate Cost of Churn and Training

INDUSTRY 4.0 WITH M1

- Machine Intelligence
- Cloud-Hosted Solution
- Business Intelligence Tools
- Access on-the-go
- Security experts





Customer Spotlight: Excel Connection

Automating Your Scheduling Needs

CHALLENGE

Can you really achieve consistent on-time delivery?

Amidst resource chaos, production puzzles, and demanding customers, the answer lies in a smart scheduling strategy.

QUOTE

“Beyond optimizing our business as a whole, ECI helps us see and prioritize jobs as we scaled up our production of essential supplies in the early months of the pandemic.”

—Colleen Weber, Business Manager

SOLUTION

M1 ERP Solution

Automated Scheduling

40%

fewer
late-closed
stock jobs

0

need for
paper
schedules

60%

decrease in
obsolete and
slow-moving
inventory



Customer Spotlight: May Group

Centralizing Business Processes



SOLUTION

M1 ERP Solution

1 Single System of Truth

CHALLENGE

How can you be successful in multiple disconnected systems?

Keeping up with many systems is impractical, time-consuming, and leads to errors and costly mistakes.

QUOTE

“We’ve definitely benefited from the use of the ERP – for everything in our organization.”

—Kody Flowers, Director of Operations

90%

reduction
in quote and
estimate creation

75%

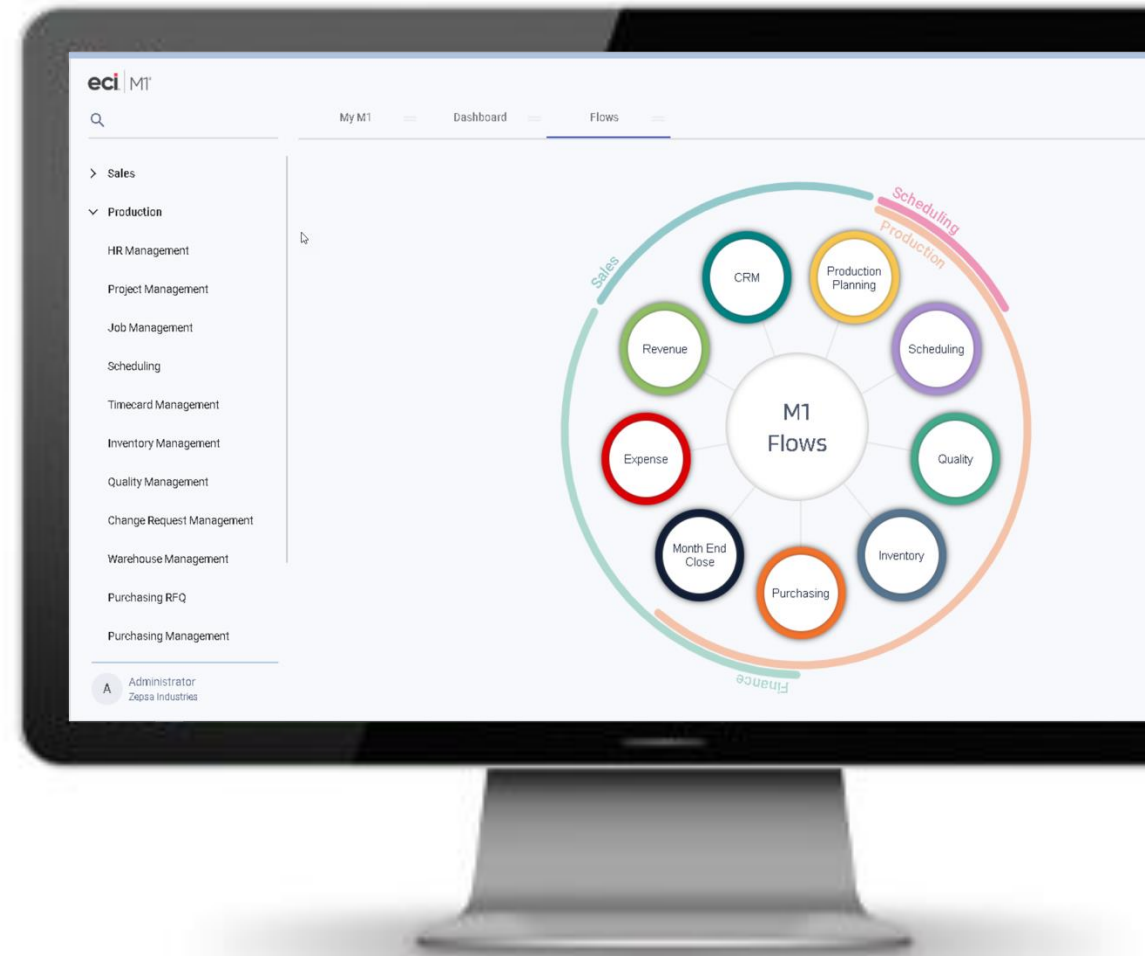
reduction in
accounting
processing

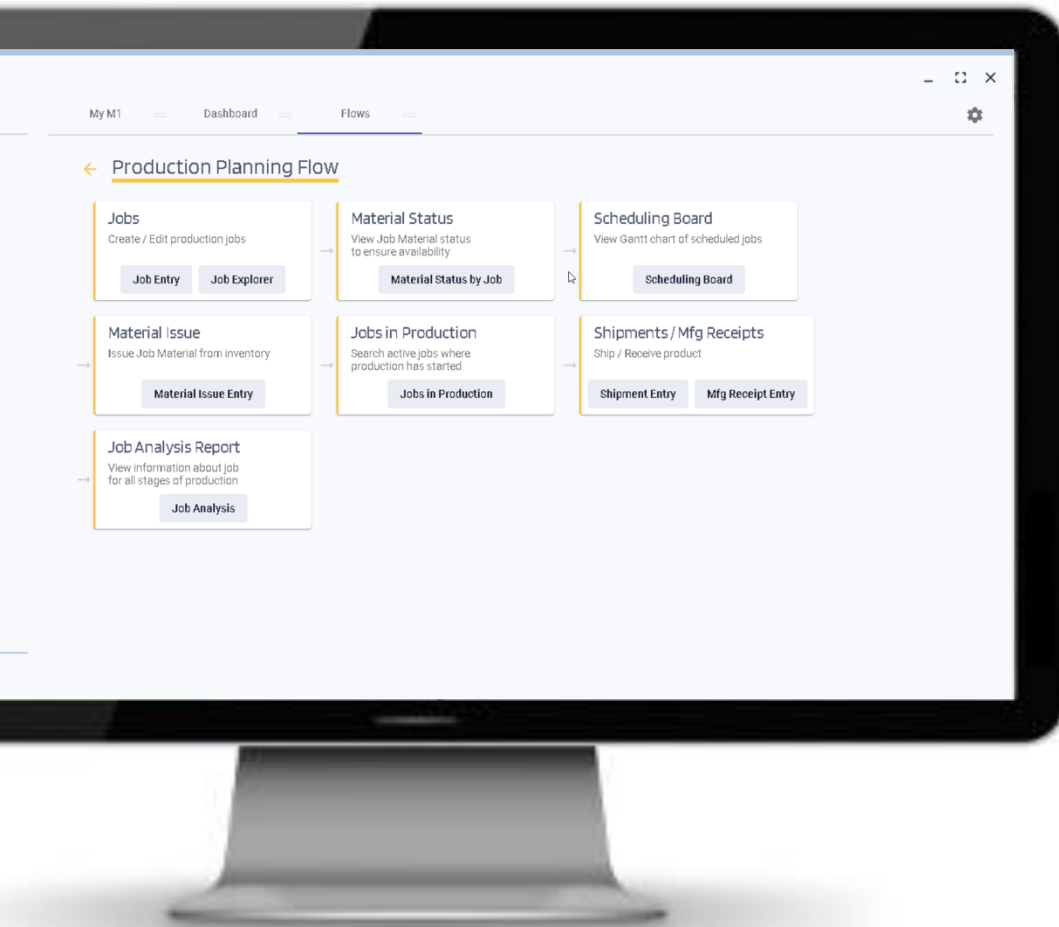
3 → 1

consolidation
in accounting
systems

Your Entire Operation at Your Fingertips

- Easy to learn process flows based on role/persona setup in M1 for your success
- See the full solution, even modules you have not purchased which allows you to continue to grow in M1.



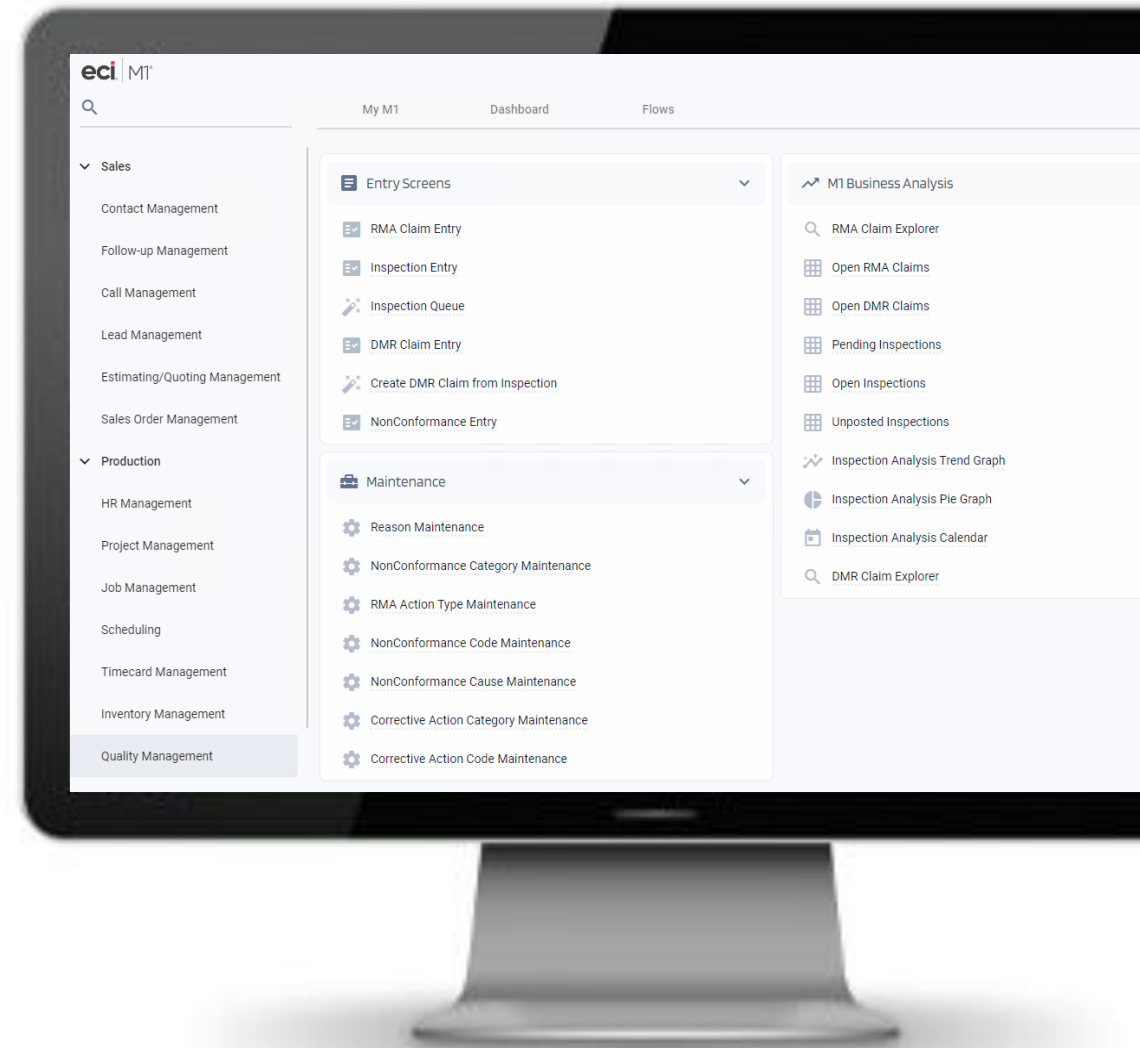


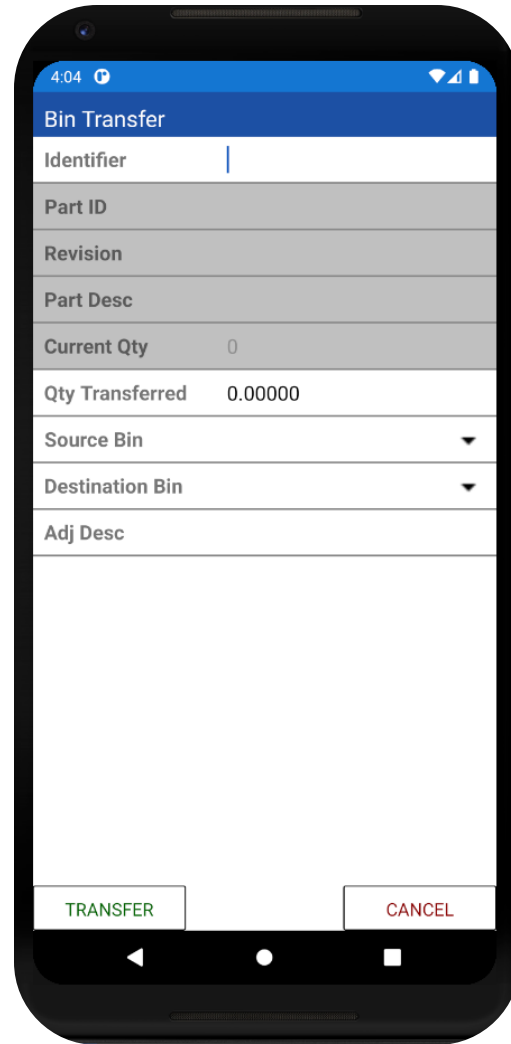
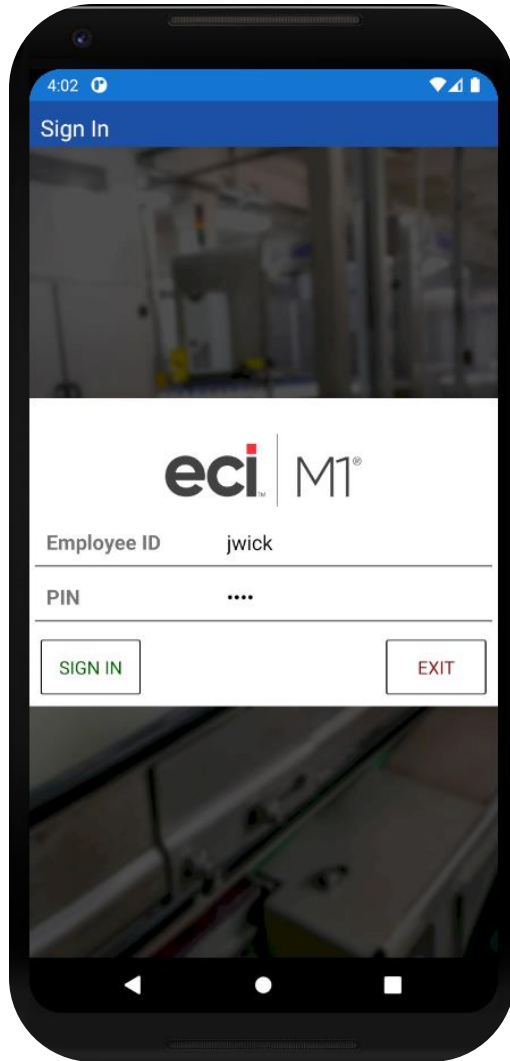
Robust Production Scheduling

- Drive into the specifics of each process flow with links, reports, and analytics to drive a quicker adoption of M1.
- Increase on-time delivery with capacity planning.

Ease of Use

- Built on Windows data stack, once you learn one screen you have learned them all.
- Tree structure similar to Outlook and other common solutions.



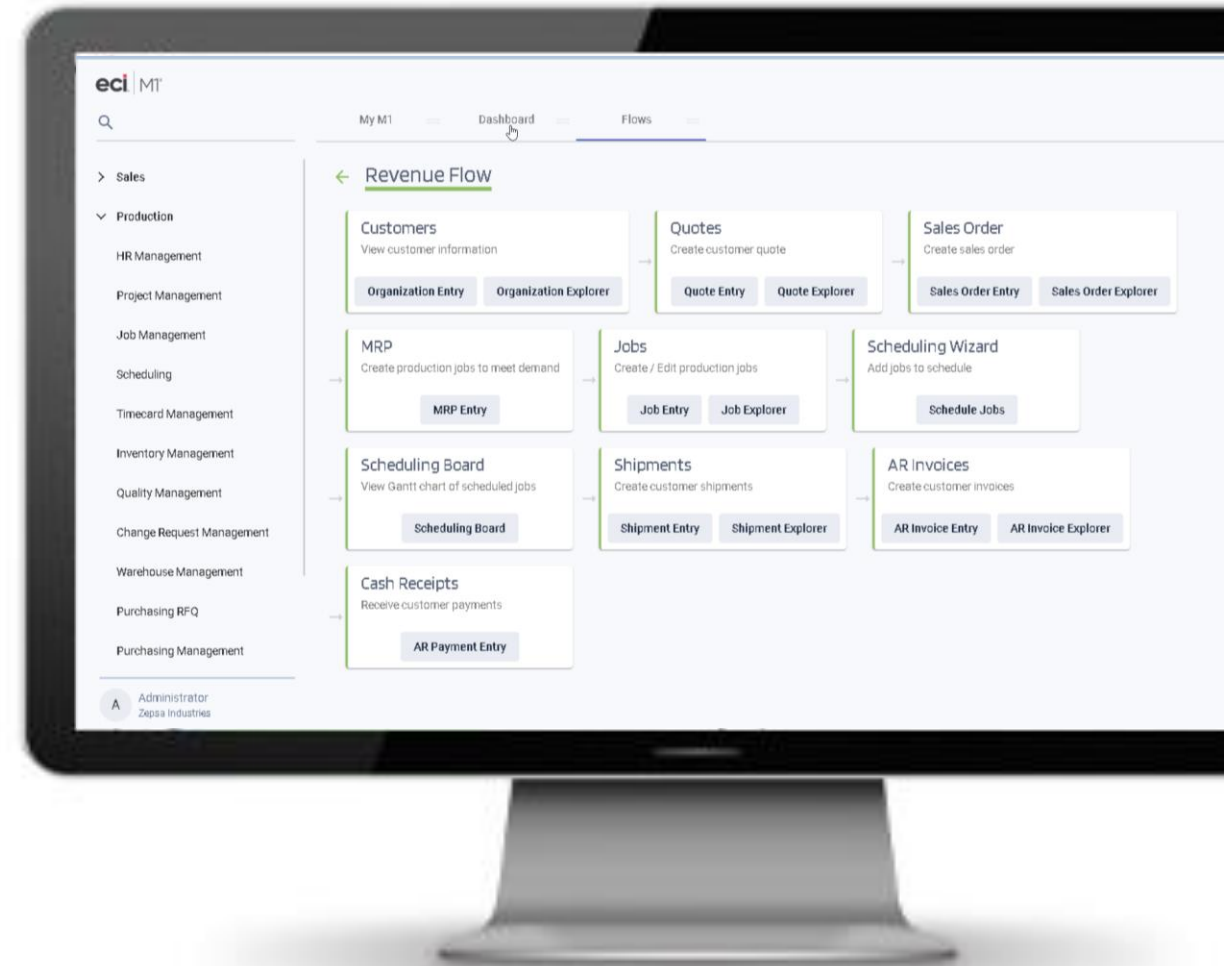


Advanced Inventory and WMS

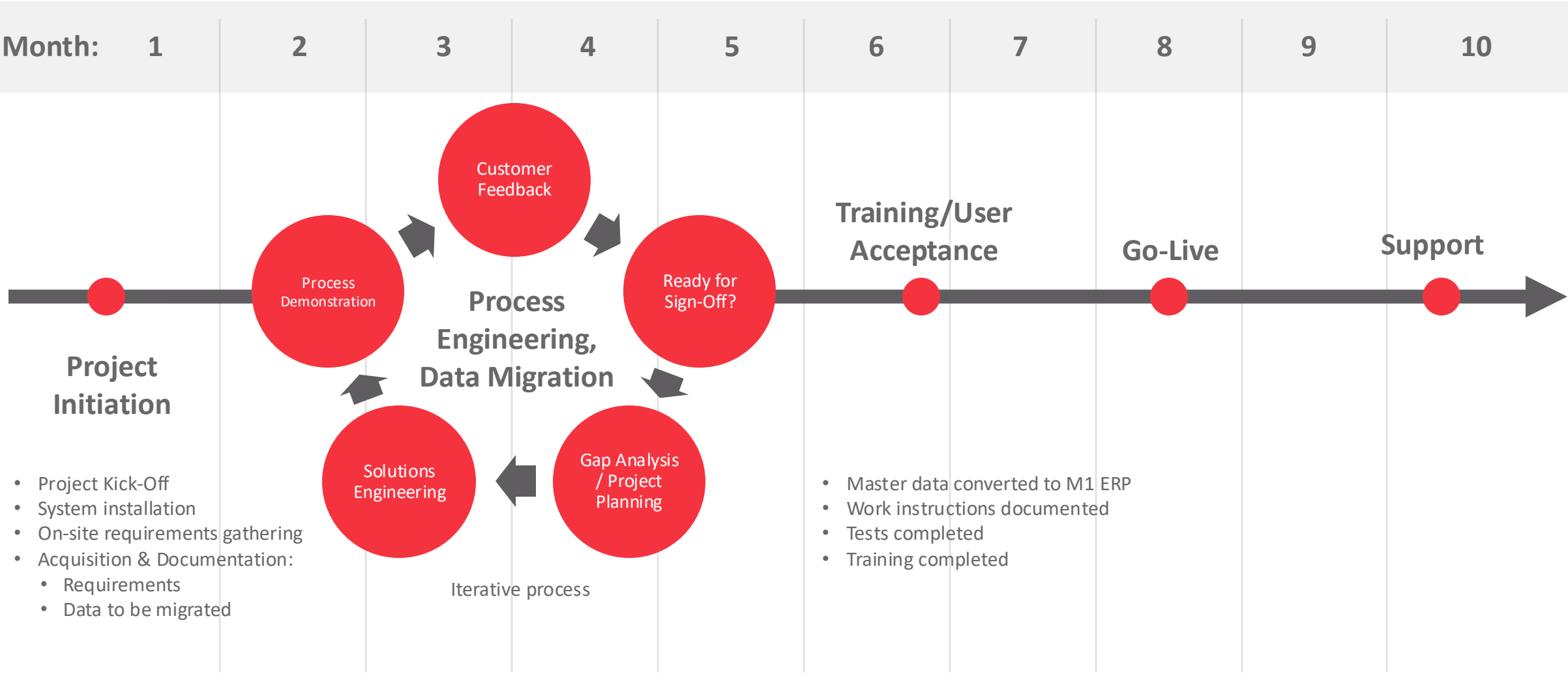
- Mobile inventory solutions that allow you to manage inventory counts, quantity adjustments, bin transfers, and more.

Quote to Cash Management

- GAAP Compliant financial module can replace your legacy ERP or QuickBooks financial package.
- Connect your production with your finances to better align your business



M1 Typical Implementation Timeline





Questions?

Tim Watkins, Vice President Integrated Solutions ECI



